

Air Force Center for Engineering and the Environment

Integrity - Service - Excellence



2008 Small Business Conference

**Dennis Firman
Director AFCEE**



Small Business

Facts

- 7% of the working age population in the U.S. is actively engaged in efforts to start a business.
- FY2006, Federal Government Contracts \$142B
 - \$77B competitively to SB
 - \$65B as subcontracts to primes
- 27M small businesses in US
 - Hire 40 % of high technology workers
 - Produce 13 times more patents per employee than large patenting firms

Small Business is “big business” with AFCEE and the Federal Government.

Integrity – Service - Excellence



AFCEE Contracting Process



Copyright © 2003 United Feature Syndicate, Inc.

Integrity – Service - Excellence



AFCEE Prime Contracts

Contractor	Large	Small	% of Primes
GEITA05	3	2	40.00%
4P-AE	16	14	46.67%
4PAE08	15	13	46.43%
DBR2	4	4	50.00%
WERC	11	16	59.26%
HERC	15	5	25.00%
DBP03	9	6	40.00%
Port Mgmt	1	0	0.00%
ECOS	0	7	100.00%
PRESS	2	2	50.00%
ISE&AS	1	0	0.00%
FUELS AE	5	1	16.67%
ADMIN SUPT	0	3	100.00%
	82	73	44.52%

Small Business is “big business” with AFCEE and the Federal Government.

Integrity – Service - Excellence



AFCEE Small Business Headquarter Locations



Integrity – Service - Excellence



AFCEE SB Project Locations



Integrity – Service - Excellence



AFCEE “Will continue to” Summary

- Follow suit with SAF/SB’s “Beyond Goals”
- Promote and strengthen our small business program
- Enhance internal and external awareness of small business capabilities and contributions.
- Have small business acquisition strategies at the prime and subcontract level

Small Business is “big business” with AFCEE and the Federal Government.

Integrity – Service - Excellence