

# ***Headquarters U.S. Air Force***

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*Integrity - Service - Excellence*

## **Air Force Center for Engineering and the Environment**



**Acquisition & Contracting  
Division (AFCEE/AC)**

**Lt. Col. Joseph J. Koizen  
Director, HQ AFCEE/AC**

**Jul 08**

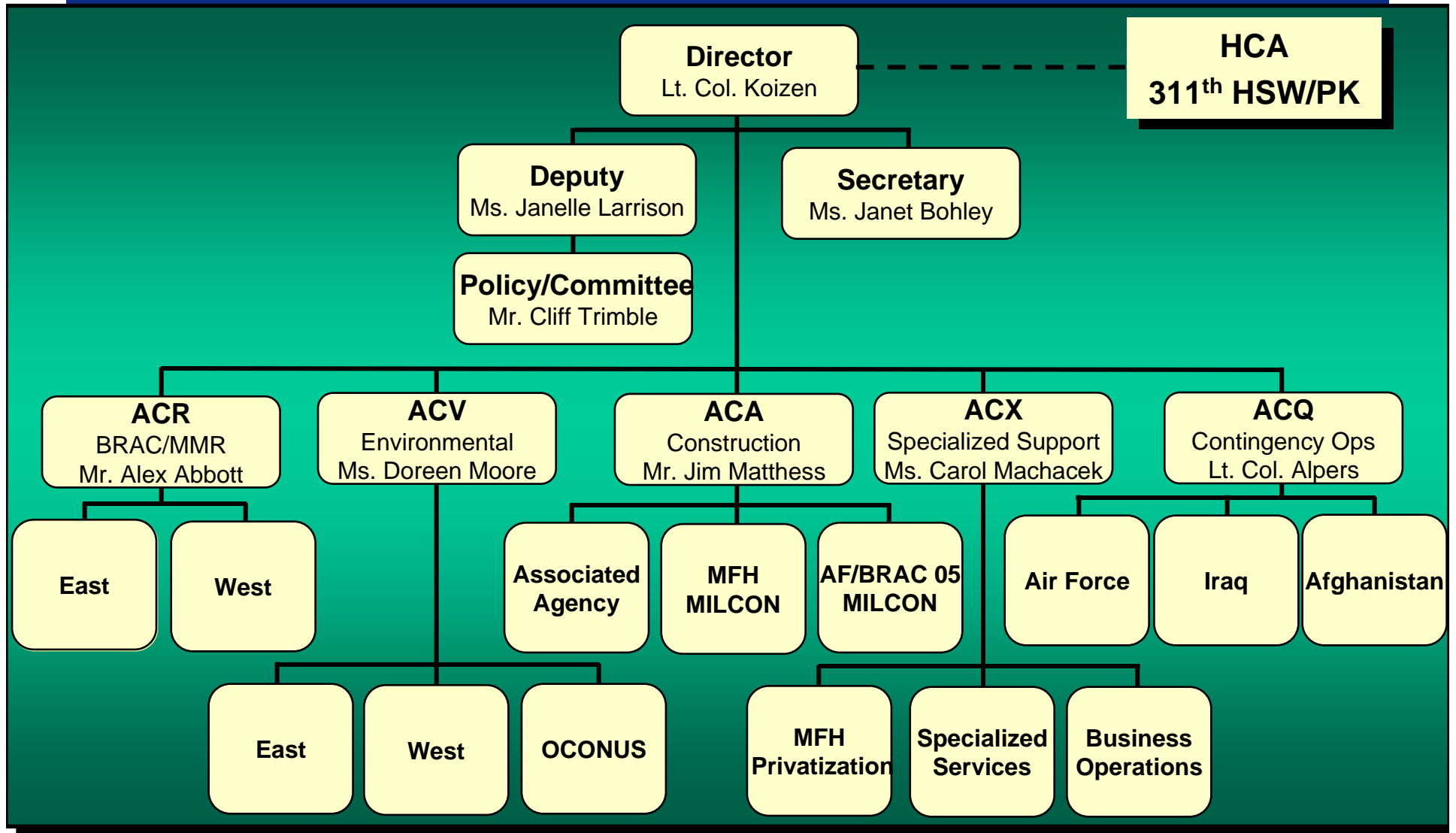
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# AFCEE/AC Organization



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# ***Business Philosophy***

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- **Vast contract toolbox with world-class contractors support our mission**
  - DCMA administers environmental contracts
  - AC self-administers traditional construction contracts
  
- **Strategic level IDIQ contracts with shared program ceilings are primary tool**
  - Negotiated contracts awarded using competitive procedures
  - Multiple awardees, both large and small and multiple options for pricing arrangements
  - No “fair share” of work spread among contractors; only minimum guaranteed
  - Address targeted capabilities HQ AFCEE needs – A&AS, A&E, environmental remediation and construction, non-environmental construction, etc.

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# Contract Toolbox

## Global Engineering, Integration, & Technical Assistance (GEITA05)

*Wide-ranging technical assistance: from environmental cleanup to noise studies*



## Privatization Real Estate Support Svcs (PRESS)

*Using the best experts in the field to get the best value in privatized housing*



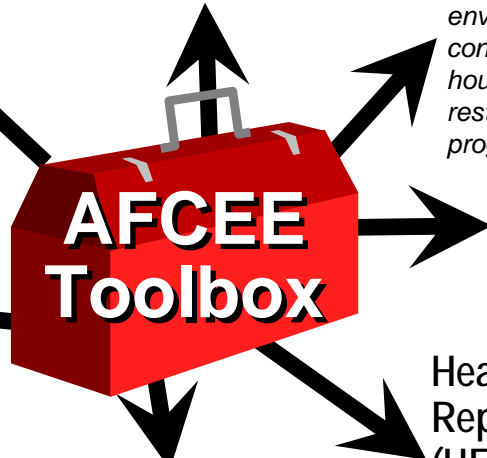
## Worldwide Planning, Program, & Design (4PAE08)

*Supports Title I, II, & other A-E services to administer, coordinate, & technically support environmental, military construction, military family housing, & facility sustainment, restoration, and modernization programs.*



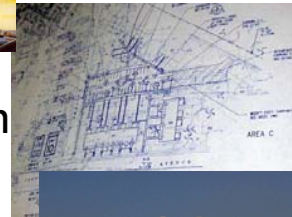
## Worldwide Environmental Restoration & Construction (WERC)

*Full range of environmental & traditional construction and engineering activities to meet all base requirements*



## Design-Build Plus03 (DBP03)

*Supports single & multifamily housing, commercial & institutional, as well as other facility types*



## Heavy Engineering Repair & Construction (HERC)

*Full range of heavy construction & engineering activities; focused on large vertical & horizontal construction; worldwide support including remote, austere, hostile locations*



## Environmental, Construction and Operations & Services (ECOS)

*Broad range of construction, repair, & demolition work, both traditional & environmental; plus force protection & homeland security*

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# Contract Description

## AFCEE's Contract Tools

### Global Engineering, Integration & Technical Assistance (GEITA05)

- Program Ceiling = \$850M
- Ordering Period Ends Dec 2009
- 5 Contracts (3 Large Business Contractors, 2 Small Business Contractors)



### Privatization Real Estate Support Services (PRESS)

- Program Ceiling = \$88M
- Ordering Period Ends Sep 2010
- 4 Contracts (3 Large Business Contractors, 1 Small Business Contractors)



### Worldwide Planning, Program, & Design (4P A-E08)

- Program Ceiling = \$3B
- Ordering Period Ends Feb 2013
- 28 Contracts (15 Large Business Contractors, 13 Small Business Contractors)



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# Contract Description

## AFCEE's Contract Tools

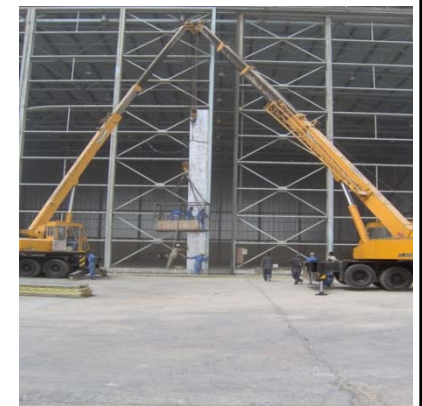
### Design-Build Plus 03 (DBP03)

- Program Ceiling = \$2.5B
- Ordering Period Ends Dec 2008
- 13 Contracts (8 Large Business Contractors, 5 Small Business Contractors)



### Heavy Engineering, Repair, and Construction (HERC)

- Program Ceiling = \$6B
- Ordering Period Ends May 2011 (3 option years)
- 20 Contracts (15 Large Business Contractors, 5 Small Business Contractors)



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# ***Contract Description***

## **AFCEE's Contract Tools**

### **Environmental, Construction and Operations & Services (ECOS)**

- Program Ceiling = \$150M
- Ordering Period Ends Mar 2009
- 7 Contracts (7 Small Business Contractors)



### **Worldwide Environmental Restoration and Construction (WERC)**

- Program Ceiling = \$7.5B
- Ordering Period Ends Nov - Dec 2008
- 27 Contractors (11 Large Business Contractors,  
16 Small Business Contractors)



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# ***Current Acquisitions***

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## ■ **WERC 09**

- **\$3B ceiling**
- **Anticipate Award, Oct 2008**

## ■ **ECOS**

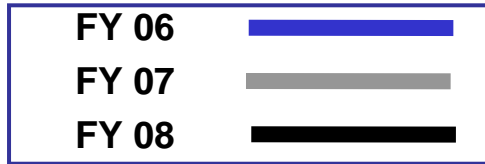
- **Ceiling TBD**
- **Anticipate Award, Mar 2009**



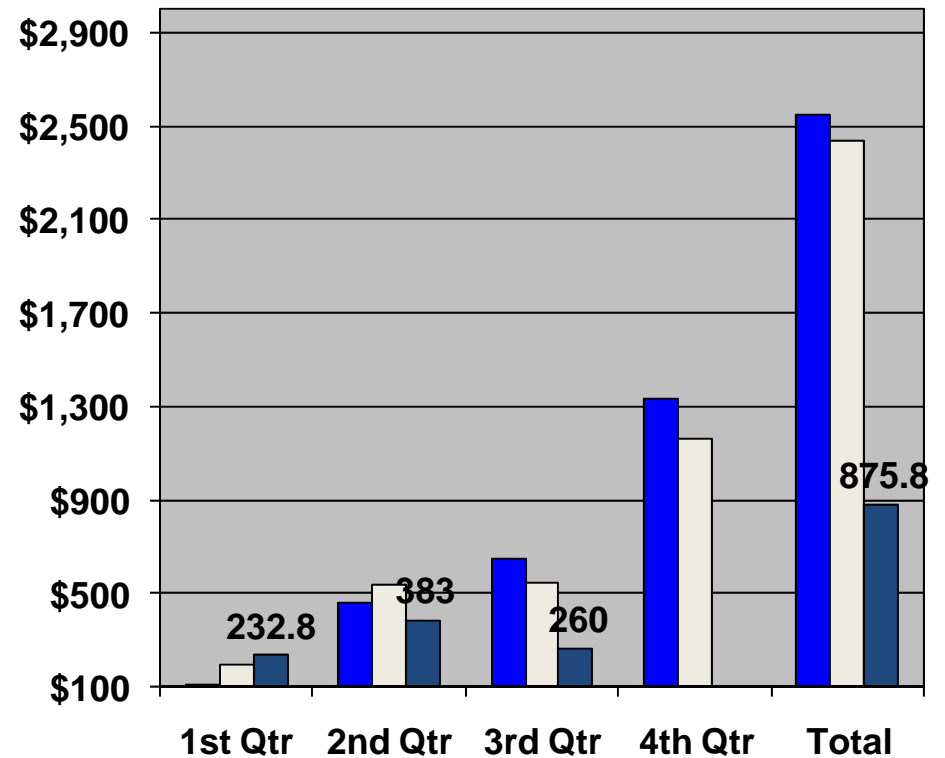
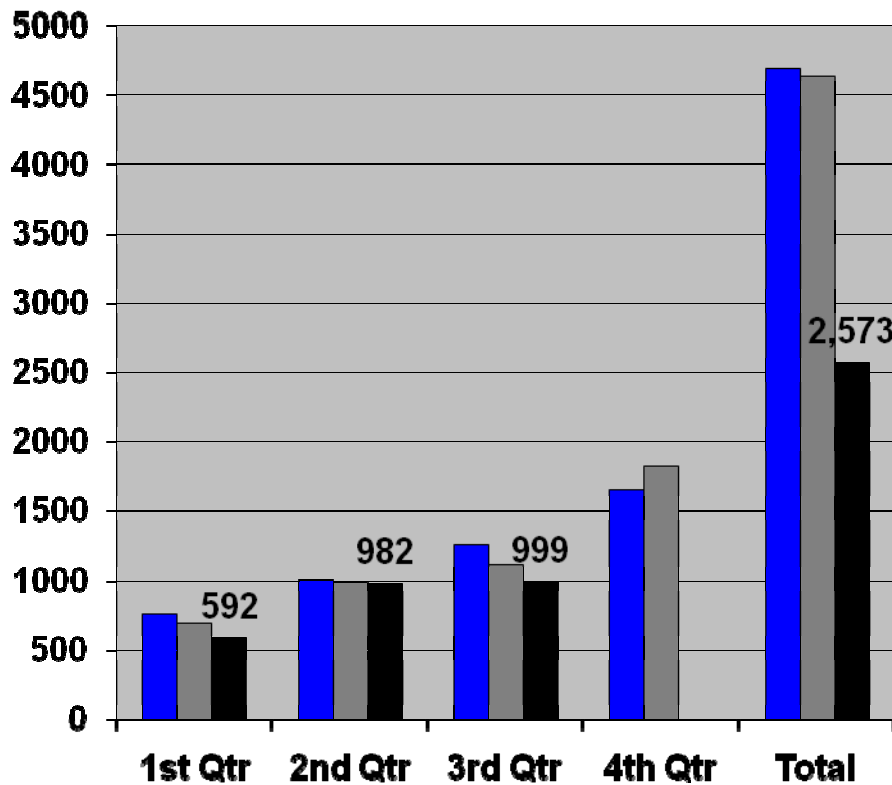
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# Actions & Obligations

### Contract Actions



### Obligations (\$M)





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# Percent of Contractors Designated SB/8(a)

Contractor	Total	Large	Small	8(a)	% of Primes	Tot Oblig (\$M)	SB Oblig (\$M)	% Total Obligated
<b>GEITA05</b>	5	3	2	0	40%	\$296.1	\$81.2	27%
<b>4P-AE</b>	30	16	6	8	47%	\$1,727.9	\$583.5	34%
<b>DBP03</b>	15	9	0	6	40%	\$70.6	\$70.6	100%
<b>Fuels A-E</b>	6	5	1	0	17%	\$9.1	\$0.607	7%
<b>ECOS</b>	7	0	7	0	100%	\$126.8	\$0.0	0%
<b>WERC</b>	27	11	14	2	59%	\$5,411.8	\$2,310.0	43%
<b>PRESS</b>	4	2	2	0	50%	\$14.0	\$2.4	17%
<b>HERC</b>	20	15	0	5	25%	\$2,187.7	\$108.1	5%
<b>DBR2</b>	8	5	3	0	38%	\$21.9	\$3.9	18%
<b>4PAE08</b>	28	15	11	2	46%	\$73.5	\$14.0	19%
<b>Total</b>	150	81	46	23	46%	\$9,939.4	\$3,174.2	32%

\* Dollars obligated since inception



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# ***Market Your Capabilities***

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- **Do it yourself**
  - **Capability statements/brochures**
  - **Air Force Small Business Environmental Database**
  - **CCR/Pro-Net**
  - **Attend open houses, symposiums, vendor demonstrations, vendor expositions**
  - **Become fedbizops junkie**
  - **Do not overlook subcontracting opportunities**
  - **Know your customer**
  - **Visit Small Business Office**
  - **Market the AFCEE team chiefs**
  - **Follow-up**
  - **Do not hesitate to ask questions**
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## ***Important Websites***

- **Brooks City-Base SB Office** [www.brooks-smallbusiness.com](http://www.brooks-smallbusiness.com)
- **AFCEE Business Opportunities** [www.afcee.brooks.af.mil/pkv/business.asp](http://www.afcee.brooks.af.mil/pkv/business.asp)
- **Central Contractor Registration** [www.ccr.gov](http://www.ccr.gov)
- **AF Mentor-Protégé Program** [www.selltoairforce.org](http://www.selltoairforce.org)
- **Air Force Outreach Prog. Office** [www.selltoairforce.org](http://www.selltoairforce.org)
- **Fed Biz Opps** [www.fedbizopps.gov](http://www.fedbizopps.gov)
- **USAF Interactive Electronic Mall** [www.selltoairforce.org](http://www.selltoairforce.org)
- **AF SB Environmental Database** [www.brooks-smallbusiness.com](http://www.brooks-smallbusiness.com)
- **FAR on-line** [www.arnet.gov.far](http://www.arnet.gov.far)
- **Procurement Tech Asst Center** [www.sellingtothegovernment.net](http://www.sellingtothegovernment.net)
  
- **Access most all of these through** [www.brooks.af.mil](http://www.brooks.af.mil) **Business Opportunities**